

Guy Winfield

Partner

“Clients comment that he provides a best in class service with the ability to respond to matters very quickly, accurately and efficiently and has a skill of thinking laterally and “outside the box” often keeping deals alive and finding solutions to problems that would otherwise make a deal not happen.”

(The Legal 500, 2022)



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Guy is Head of Real Estate in the firm’s Nottingham office, specialising in commercial development and investment transactions. Guy acts for some of the UK’s leading industrial and property regeneration companies together with the UK’s leading builders’ merchants as well as one of the major gym chains. Guy advises on everything from stand alone buildings to city centre regeneration projects. He aims to make sure that projects are delivered on time and on budget.

Guy is listed as a Recommended Lawyer in the Legal 500 (2024 edition).

Legal Services

Real Estate

Franchise

Guy leads a team advising a number of the franchisees of Anytime Fitness (one of the leading fitness club providers in the world) in the acquisition of their premises for new gym sites. Anytime Fitness now have over 100 clubs open in the UK with Freeths having been involved in over half of those club openings.

Selected Cases

- Guy is the lead property partner for the Travis Perkins group (a British builders' merchants and home improvement retailer with over 30,000 employees operating from more than 2,000 branches stores and sites across the UK. Their brands include Wickes, Toolstation and Keyline). Guy deals with the full spectrum of Real Estate work for Travis Perkins focussing primarily on their key acquisitions, disposals, and complex new development schemes.
- Advises Chancerygate, the UK's largest multi-unit industrial property developer and asset manager, on everything from initial site acquisition to funding, disposals and ongoing asset management for a range of industrial development sites across the country.
- Guy played a major role in the redevelopment of Newark Town Centre which was a development comprising a new Asda supermarket, retail units, pharmacy, medical centre, PCT healthcare centre / offices and a new bus station. In particular he dealt with the various land acquisitions, the development documentation and set up much of the complex legal documentation for the pre-letting of the development and has subsequently acted on a number of the key lettings and forward sale of part of the completed development.
- Advised UKSE Investments/Seven Capital on the purchase of two office estates valued at £50 million. This was a large south east acquisition of high profile office estates that includes Virgin Media's headquarters.
- Leading the Freeths team advising a number of the franchisees of Anytime Fitness on the Real Estate aspects of new gym sites across the UK. This involves working with the franchisees from start to finish and guiding them through the acquisition process. For many of them, this is their first experience of acquiring commercial premises.

Sectors